



2nd August 2010

Manheim Remarketing strengthens team with recruitment of new Operations Director

Manheim Remarketing is strengthening its business management structure by appointing the highly experienced George Grant to the role of Operations Director.

As Operations Director, Grant is tasked with shaping and influencing business processes within Manheim Remarketing to ensure the delivery of cost-effective and efficient operational services to customers. He will also be responsible for all of Manheim's remarketing business support services including reconditioning, inspections and logistics.

Grant's extensive 30 year career in the automotive industry includes key leadership positions at Bank of Scotland, where he was most recently Head of Dealer Finance and responsible for more than 300 operational staff. Charged with building relationships with the UK's motor manufacturers and dealers, Grant gained unparalleled insight into and understanding of the automotive industry.

Grant comments: "Manheim Remarketing has set the industry standard in service delivery for many years. To have the opportunity to help Manheim maintain its worldwide reputation for operational excellence is undoubtedly a career highlight for me and I look forward to taking on the role."

Mike Pilkington, Managing Director, Manheim Remarketing says: "We are delighted to welcome George Grant to the management team. His wealth of skills and experience will ensure he plays a key role in consolidating Manheim's position as the UK's leading remarketing company."

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About Manheim

Manheim is the world's largest automotive services company and, through its unparalleled range of products and services, drives every stage of the used vehicle lifecycle. Winner of 14 industry awards for both service and performance excellence since 2005, including Best Remarketing Company four years in a row, Manheim handles nearly 10 million used vehicles worldwide, facilitating transactions representing more than \$50 billion in value. Manheim is a subsidiary of Atlanta-based Cox Enterprises Inc., one of the world's leading media companies and providers of automotive services. Throughout the world Manheim has over 130 remarketing operations in five Continents, including 38 European locations. In the UK, there are 3 business divisions:

Manheim Remarketing: providing a national physical auction network, comprising 19 centres of which 7 have dedicated commercial vehicle activities; a dedicated trade-only direct sales channel; 3 online bidding /sales channels. It includes the brands of Manheim Auctions and Manheim Direct.



Manheim DeFleet Services: providing vehicle inspection; asset management and recovery service; SMART repair, reconditioning and pre-sale preparation; transport; logistics; full defleet management and outsourced end-of-contract administration. It includes the brands of Manheim SMART Repair, Manheim Inspection Services and Manheim Asset Management.

Manheim Retail Services: providing retail marketing support including dealer websites, used car stock locators, professional vehicle photography, showroom systems, sales lead management software and innovative aftersales customer contact systems. It includes the brands of Manheim Retail Marketing (formerly Portfolio), Manheim Lead Management (formerly e-GoodManners) and Manheim Aftersales Solutions (formerly RTC) and Carmony.co.uk.

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